



## Getting to Know Us



Agri-Energy Partners was built for farmers and ranchers, by farmers and ranchers.



We are Land Agents for Landowners.



Our goal is to level the playing field and support landowners in their dealings with oil and gas companies to ensure fairness and efficiency in an industry that has typically always had very one-sided negotiations.



Our land agents have spent decades working for oil and gas companies and fully understand the complexities of the contracts that are being negotiated.



We have compassion for landowners and expertise in the industry and have partnered with many landowners becoming a key part of their oil and gas management team.

## Key Service Benefits

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- We are experts in the surface lease industry – negotiating thousands of surface lease agreements during our time as land agents.
- Because we work for you, it is our priority to make sure you don't miss out on any of the opportunities that are yours to capture with your surface leases.
- 90% of oil companies we work with pay our fees back to you.
- Alberta companies are mandated through the Surface Rights Act to compensate landowners for representation fees paid during negotiations. In most cases, Saskatchewan companies also follow these guidelines.
- The only service you actually pay for is the tracking of your assets.
- Protection for your operation from any future risks or damages caused by activity on your land.
- TRACKING! We track everything to make sure you are paid on time and in the right amount.
- We can ensure you are getting fair market value due to the volume of lease information we have in our custom database from across Western Canada.
- We ensure you have a positive working relationship with oil companies while also holding oil companies and their representatives accountable to maintain a high standard of ethics.
- Just like your accountant, lawyer or machinery service we are professionals who serve your best interests all the time.
- We save you time and money with our mediation and negotiation expertise.

# Increase Your Bottom Line

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Annual membership with Agri-Energy Partners is based on a per lease fee and comes with a number of benefits.

## **#1 is Asset Management!**

All of your lease information is added to our secure, custom database which allows us to track your surface leases for you, provide you with annual payment schedules (accountants love these!) and track your rent reviews to ensure we do them on time.

## **The goal of membership is to increase your bottom line!**

Other membership benefits include:

- Access to our secure client portal for quick access to your documents and information
- Negotiations on new agreements, rent reviews and damages
- Supervision of well site and pipeline construction
- Ariel photos of your oil and gas assets
- Help with unpaid lease payments
- Discounts on Rental Recovery application rates for unpaid leases in Alberta
- Assurance of weed control maintenance
- Coordination of surveys
- Expert witness and hearing representation
- Referrals for additional professional services

Heck we've pulled calves, provided delivery services, tested baking (haha) and so much more...